



CASE STUDY:

Nonprofit Eagle Ranch Sees Improved Service, Price

“It has been awesome working with Halski. As a non-profit, I always want to make sure we get the attention we deserve. And Halski is a firm who has saved us the cost of a full-time employee, but is still very proactive and there when we need them.”

—Chris Gailey, Accounting Manager for Eagle Ranch

The Halski Results

- ✓ Non-profit organization lowers costs \$50,000 a year while dramatically improving technical support.
- ✓ Additional \$500-\$600 a month saved in their technology infrastructure.
- ✓ Students benefit from state-of-the-art support.
- ✓ Schools and children’s homes in South America benefit from live video conferencing and learn from Eagle Ranch’s experience.

The Challenge

Eagle Ranch is a non-profit ministry that provides a stable home and education for needy children. As a fiscally responsible organization, this charity feels that hiring a quality IT resource full time would be too expensive, but with eight children’s homes and a new school under construction, they know they still need quality support. Halski is the answer.

Halski set up the new school’s network within weeks and integrated it with the administrative system at Eagle Ranch. By routing data traffic through the administration building, Halski was able to save Eagle Ranch the \$500-\$600 a month expense of an additional T1 line. This type of innovation demonstrates how Halski respects every penny of Eagle Ranch’s donation-supported organization. Halski also:

- expanded network access for remote users
- implemented a wireless network
- deployed e-mail access across the 260-acre campus
- supports laptops for all students
- protects the children with robust spam-filtering, anti-spyware and content filtering across the network

Halski continues to build the capabilities of Eagle Ranch by enabling them to share their vision for success with other organizations that are launching children’s homes. Through live video conferencing set up by Halski, independent organizations in Latin America tap Eagle Ranch for the latest strategies for helping children.

For Chris Gailey, Accounting Manager for Eagle Ranch, Halski’s responsive customer service is the biggest plus. “When I call Halski, they always know who I am,” says Ms. Gailey. “It’s nice to know there’s someone on the ball who is helping us to provide the best possible services to our kids.”

About Halski Systems

Halski Systems provides network design, installation, administration, and consulting services to small, mid-size and enterprise level businesses. We offer a full range of customized, flexible IT solutions—including robust technologies such as Cisco®, Dell, Microsoft® and Citrix—that meet each client’s individual needs.