



CASE STUDY:

Healthcare Management Provider Experiences 100% Growth with Halski Support

"We have a great relationship with Halski. If we call, they respond. We never wait!" — John Settiani, VP Finance, Anesthesia Healthcare Partners

The Halski Results

- ✓ With Halski, AHP eliminated one lost day per week in productivity due to equipment downtime—an impact of several thousand dollars every month.
- ✓ Halski frees AHP to continue their dramatic, 100-fold growth rate.
- ✓ Halski seamlessly supports the integration of AHP's acquisitions and new partners.

The Challenge

Anesthesia Healthcare Partners has 150 Anesthesiologists and 200 Nurse Anesthetists under contract in 25 facilities across the United States. They are an organization on the march, experiencing over 100-fold growth in the past year. AHP's previous IT service vendor simply could not supply the service and level of commitment needed to parallel their growth.

John Settiani, VP Finance for Anesthesia Healthcare Partners, knew his organization needed a new technical partner to help them grow, and he knew exactly what he wanted. "Our criteria was very simple...we wanted SERVICE," said Settiani. "Because of our fast growth, we needed a vendor that could keep up with us. They needed to provide us with a level of service that **ensured network uptime** and **protected patient and contractual information**. In the healthcare industry, this is absolutely essential."

AHP secured three proposals, but after speaking with Gary Woods, Client Services Manager for Halski, the team at AHP felt that **Halski was the clear choice** in terms of the level of customer service that they could expect to receive. Halski now maintains AHP's OS, Accounting, e-Mail and other business systems, and they adapt to AHP's ever-changing business environment. First, when AHP acquired a billing company in Sarasota, Florida, Halski supported the change. Now, as AHP moves forward with a partnership with OH2 Medical Spas, Halski is an integral part of the planning process to architect a technology infrastructure for centers nationwide.

John Settiani sees AHP's relationship with Halski as **a catalyst for growth** well into the future stating, "We no longer worry about the condition of our network, even when integrating new locations across the country. AHP is a very dynamic company and we are always changing our minds on projects or locations. **Halski has demonstrated consistently that they are able to keep up with the pace.** Previously, we had the equivalent of one lost day per week in productivity due to network downtime. Thanks to Halski, we now have daily monitoring to protect against lost computer time. By far, Halski offers the best customer service of any vendor we deal with. And we have nothing but good things to say about our experiences."

About Halski Systems

Halski Systems provides network design, installation, administration, and consulting services to small, mid-size and enterprise level businesses. We offer a full range of customized, flexible IT solutions—including robust technologies such as Cisco®, Dell, Microsoft® and Citrix—that meet each client's individual needs.